# Samoset Council Popcorn Show and Sell Opportunity

# Samoset Council is offering the opportunity to have the popcorn in hand when you start selling this fall!

# SHOW and SELL:

- Sell outside of storefronts, garage sales, sporting events, or door to door!
- You do not have to go back to deliver the product it is all done in one trip!
- You get increased commissions!
- You can keep whatever you do not sell for the take order popcorn sale!

## Timeline:

- Order product online for Show and Sell by September 1st
- Show and Sell popcorn pick up September 24<sup>th</sup>
- Sell product by freshness dates indicated on product containers

### Increased Commissions (Earn up to 32%-36% on entire sale)

- Qualify for 1% commission bonus by ordering show and sell package by September 1<sup>st</sup>, 2021 \*\*\*MINIMUM \$500 order needed to qualify
- Qualify for 1% commission bonus by increasing your total sale over 2020 by 10%. (Example: unit who sold \$8,000 dollars in 2020 will qualify if they sell \$8,800 in 2021)

### Things to Know:

- You must order product by the case so order an amount you know you can sell.
- NO RETURNS- You have until early 2022 to sell the popcorn.
- You can give each Scout family product to sell for the Show and Sell sale based on what they sold last year or for new Scouts what the unit tends to sell.
- Show and sell product can be applied towards individual Scout prizes.
- Show and sell product can NOT be applied as a single amount towards prizes (Example: unit who orders \$5,000 worth of popcorn can NOT order one \$5,000 bonus prize as well. Prizes are earned by individual Scouts, NOT units.
- This is a low-risk option because you can deduct any show and sell product from your upcoming take order at the end of October.

#### **Instructions:**

Go to PRPopcorn.com

- Click on "My Account"

- Enter in your username and password (or create them if you do not have access as a unit popcorn coordinator/kernel)

- Once in the system, you will see your dashboard.
- Click "New Order" on the Dashboard.
- -Choose Show and Sell

Remember for Show and Sell orders you will enter in as cases

The sale begins on Saturday, September 25th when the Take Order Sale begins