

SALESMANSHIP MERIT BADGE

(Elective Merit Badge Option)



NOTE: Requirements 5 and 7 will need to be done ahead of time:

5. Do ONE of the following and keep a record (cost sheet). Use the sales techniques you have learned and share your experience with your counselor.
 - A. Help your unit raise funds through sales either of merchandise or of tickets to a Scout event.
 - B. Sell your services such as lawn raking or mowing, pet watching, dog walking, snow shoveling, and car washing to your neighbors. Follow up after the service has been completed and determine the customer's satisfaction.
 - C. Earn money through retail selling.
7. Investigate and report on career opportunities in sales, then do the following:
 - D. Prepare a written statement of your qualifications and experience. Include relevant classes you have taken in school and merit badges you have earned.
 - E. Discuss with your counselor what education, experience, or training you should obtain so you are prepared to serve in a sales position.

**Please have the scout read the Salesmanship merit badge
book before class.**

April 9th, 2019

6:00 pm – 9:00 pm

Scouts must attend the session in uniform.

Location: Park City Credit Union (Located by Walmart)
501 S Pine Ridge Ave, Merrill, WI 54452